



Request for Proposals

Improving Oral Care for Low-Income Residents

The Hampton Roads Community Foundation (HRCF) and the United Way of South Hampton Roads (UWSHR) jointly seek proposals from nonprofit 501(C)(3) organizations to improve access to dental care for **economically disadvantaged** individuals in South Hampton Roads. The funders are interested in pilot or ongoing projects that are innovative and make substantial changes in the dental access and care for South Hampton Roads' citizens. A total of \$50,000 will be awarded for a one-year program(s).

BACKGROUND INFORMATION

Dental health impacts all aspects of life from physical and emotional distress to employment. Left untreated, dental problems can impact an individual's nutrition, speech, and mental state. The Virginia Health Care Foundation reports that 3.8 million Virginians are without dental insurance, a strong indicator for access to dental care.¹ Persons on Medicare have no government-sponsored dental care, although a significant portion of those over 65 have severe periodontal disease and are edentulous.² Furthermore, twenty-two percent (197,949) of adults age 18 and over in Hampton Roads have not visited the dentist in the last two years and over 55,000 youth report no dental visit in the past year.³ Approximately the same number of youth have dental caries in their primary or permanent teeth.⁴

A recent release from the American Dental Association states that "record numbers of Americans are going to the emergency rooms for dental treatment."⁵ According to PEW research, seeking relief at the Emergency Room can cost up to 10 times more than preventative care.⁶

We are committed to decreasing the consequences caused by lack of dental care.

FUNDING PRIORITIES:

HRCF and UWSHR seek proposals that address dental care for economically disadvantaged children and adults who lack access to dental treatment and preventive care. We encourage organizations to consider senior citizens who lack dental insurance and homeless individuals in their grant proposals. Patients served through the grant funded program may not be charged a fee for services. The grant funding should lead to significant impact in the dental care and treatment for individuals who lack access to dental services.

FUNDING PREFERENCES:

- Nonprofit organizations that are able to serve patients region-wide
- Nonprofit organizations that have the capacity to provide dental care or coordinate dental services for persons of all ages

ELIGIBILITY REQUIREMENTS

Applicants for this grant program must be a 501(C)(3) publicly-supported charity. Applicants must show relevant work in the South Hampton Roads region.

Please refer to the [grant eligibility requirements](#). The following are examples of organizations that **will not** be considered.

- Organizations not tax-exempt under section 501(c)(3) of the Internal Revenue Code
- Organizations that do not provide benefits and services to residents of South Hampton Roads
- Individuals
- Political, fraternal or religious* organizations
- National or international organizations
- Hospitals and similar health-care facilities
- Projects normally the responsibility of government
- Private primary or secondary schools or academies other than those whose primary purpose is for students with special needs

**Organizations that require religious participation by those receiving services*

Current HRCF and UWSHR grantees **are eligible** to apply for this special grant award.

APPLICATION

The funders encourage applications from individual nonprofits or coalitions that have the capacity to significantly impact the dental services for the most vulnerable citizens in our region. Coalitions should present one application from the organization that will be the fiscal agent for the group.

Applicants shall use the Hampton Roads Community Foundation [online application](#) process to apply. A Program Logic Model and defined outcomes are required. Applications are due by 5 p.m. on Monday, May 22, 2017.

Direct inquiries concerning this Request for Proposal (RFP) to Amy Kurtz, Grants Specialist for Hampton Roads Community Foundation, akurtz@hamptonroadscf.org or 757-622-7951.

PROPOSAL REVIEW

All proposals will be reviewed by United Way of South Hampton Roads and the Hampton Roads Community Foundation. The selection will be made jointly by the two organizations.

Proposals will be evaluated on:

- Experience and qualification of the organization in successfully delivering similar types of services to economically disadvantaged individuals in the region.
- Availability of resources and personnel to provide or coordinate dental services.
- Quality of the proposal demonstrating a high level of understanding and commitment to the project and associated outcomes.

AWARD DATE

Grant award(s) will be announced no later than June 23, 2017.

GRANT REPORTING

Reporting will include an interim and final report that will be due on the dates specified in a Grant Agreement that will be forwarded to the nonprofit(s) selected.

ABOUT THE FUNDERS

The Hampton Roads Community Foundation

Hampton Roads Community Foundation is the largest grant and scholarship provider in southeastern Virginia. It started in 1950 as the first community foundation in Virginia and connects donors from all walks of life with charitable causes, including arts and culture, education, environment, health and human service, and scholarships. It also underpins key community initiatives as part of its mission to inspire philanthropy and transform lives.

Since 1950 the community foundation has distributed more than \$230 million in grants and scholarships – over \$14.7 million in 2016.

The United Way of South Hampton Roads

Established in 1923, United Way of South Hampton Roads began as the Norfolk Community Fund with Judge Thomas H. Wilcox as Chief Volunteer Officer. Today, the United Way of South Hampton Roads encompasses the six south side cities plus Isle of Wight County with the purpose of bringing people and organizations together to address local human service needs. With a focus on Collective Impact, we currently serve as the backbone organization for two of our region's newest initiatives, Mission United and United for Children.

United Way is the largest private funder dedicated solely to human service needs in the region.

¹<http://www.vhcf.org/data/statistics-and-research-on-dental-access/>

²<http://silk.nih.gov/public/hck1ocv.@www.surgeon.fullrpt.pdf>

³⁻⁴<http://atlasva.org/hpd-20/?appSession=772324650408449>

⁵<http://www.ada.org/en/press-room/news-releases/2013-archive/july/ada-dental-realited-er-visits/>

⁶<http://www.pewtrusts.org/~media/Assets/2012/01/16/A-Costly-Dental-Destination.pdf>